



We have much to report as the business enters its new financial year from May 1st. Here are just some of the headlines.

#### **Birmingham and Building Consultancy**

Balvinder Sagoo has been appointed as Partner to establish and lead our Building Consultancy team in Birmingham and the wider Midlands.

Balvinder joins from GVA where he acted for a range of private sector clients and brings with him extensive experience in all aspects of commercial business surveying.

Rapleys entered the Birmingham market in 2016 with the acquisition of Bartlett Property. Balvinder's appointment enhances and expands our service offering from the Birmingham office (which already comprises professional and transactional business). Watch this space for further appointments in Birmingham over the coming months.

#### **Corporate & Investor Management**

Our property management business has been strategically renamed Corporate & Investor Management.

Under the leadership of Jeremy Day, who joined as Partner in January, this is an increased area of focus for Rapleys. The rebranding more accurately reflects the variety and scope of our work for corporate occupiers and property investors.

The team's structure now allows us to deliver best practice and develop our distinct corporate and investor capabilities. We are adding to our technology platform to provide enhanced access for clients, as well as increasing our consulting services.

The team manages real estate in all sectors nationally from our hub in Huntingdon and our five other UK offices. Our professional staff are experts in the management of data, on-boarding portfolios and taking care of the important day to day duties,

including service charges, insurance, rent collection and payment. The focus is always on quality, responsiveness and good customer service, with a careful eye on risk management and compliance to keep everyone safe.

#### **Retail**

We have restructured our retail business in the interests of providing a more dynamic and cohesive offer to the market.

Previously, the partnership's retail business comprised distinct teams in agency, development and lease consultancy. Now, these service lines are combined into a single market sector team (operating from all our six offices), with national support from our investment, management and planning departments.

This new retail team will be led by Alfred Bartlett, with Russell Smith maintaining responsibility for agency and Tim Holt being the principal contact for lease consultancy. They are all partners.

#### **Promotions**

We are pleased to announce the following promotions:

**Dan Cook** – Partner

**Mark Frostick** – Senior Associate

**Guy Owen** – Senior Associate

**Robert Frost** – Associate

The promotions reflect the contributions made to our business and, more particularly, our client base.

**Robert Clarke, Senior Partner**, commented that "The business continues to grow and remains committed to the pursuit of high quality service lines, on a nationwide basis, for the benefit of our clients. These headlines demonstrate our drive to deliver."

#### CONTACT

**Robert Clarke**  
07767 381986  
robert.clarke@rapleys.com