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Rapleys revamps leadership team as part of growth strategy

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Business has also streamlined its service lines into four core services



From left: Justin Tuckwell, managing partner, and Nick Fell, head of residential

- What Rapleys has made promotions within its leadership team as part of a business reorganisation
- Why Justin Tuckwell has been made managing partner while Nick Fell has been appointed as head of residential
- What next The firm has streamlined its original 17 service lines into four, covering building consultancy, commercial, planning and residential which will play to the company and teams' strengths

Property consultants Rapleys has made several key promotions within its leadership team as part of a bid to bolster growth.

Head of building consultancy Justin Tuckwell has been made managing partner, which will give him the responsibility of driving operations, business growth, market positioning, and oversee the company's internal and external people strategy. He will be working alongside senior partner Robert Clarke.

Nick Fell, formerly head of affordable housing has been appointed to the role of head of residential. He takes over from Angus Irvine, who will concentrate on driving forward residential and land agency.

As part of the reorganisation, the firm has also streamlined its service lines from the original 17 to four core lines – building consultancy, commercial, planning and residential. The move will play to the company's expertise in sectors such as automotive, roadside and trade counters, retail and food stores, build-to-rent and affordable housing, as well as healthcare and retirement for the residential sector.

Robert Clarke, senior partner at Rapleys, said: "We put our people and clients first and take pride in delivering creative solutions across our areas of expertise. While our focus on people and clients will not change, we have realised that in this fast-changing world, there's value in communicating more clearly our strengths and now's the ideal time for us to do so."

"We have simplified our offer around the services and industry sectors where we believe we are genuinely best-in-class advisers. We are comfortable focusing on these rather than offering a 'one size fits all' approach. We believe that clients get best value from authentic expertise underpinned by creativity and a depth of talent handpicked for their individual needs."

In September, the firm acquired Bristol-based planning practice CSJ, which consists of seven qualified planners, expanding the national team of 36 expert planners operating across the UK. Rapleys maintains offices in London's West End, Birmingham, Bristol, Cambridge, Edinburgh, Huntingdon and Manchester.